

Crop Risk Underwriting Pty Ltd (CRU) is a specialist agricultural insurance underwriting agency based in North Sydney, NSW.

CRU commenced operations in 2019, its founders bring together nearly 100 years of Australian & international agricultural insurance & re-insurance experience.

Telephone: (02) 7966 0000, Email: enquiries@cruw.com.au The Insurer of policies issued by CRU is Li<u>berty Mutual Insurance Company,</u> Australia Branch (ABN 61 086 083 605)



# Broadacre Crop Insurance - 2022/23

How do CRU's policies work in the event of a claim:

- Calculate the Field Sum Insured:
  - Area (ha) x Insured Yield (t/ha) x Insured Value (\$/t)
- Calculate the Assessed Percentage Loss:
  - (Potential Yield Harvested Yield) ÷ Potential Yield
- · Calculate the Net loss Percentage:
  - Assessed loss percentage Field Excess Percentage
- Calculate the Net Field Loss (claim amount):
  - Field Sum Insured x Net Loss Percentage

### What is the Insured Yield?

The **Insured Yield** is a function of the Provisional Yield, the Potential Yield, the date of loss & the Policy type.

### What is the Provisional Yield?

The **Provisional Yield** (t/ha) is the expected yield nominated when the policy incepted or was revised as shown on the policy schedule.

### What is the Potential Yield?

The **Potential Yield** is the yield the crop would have achieved had the insured peril(s) not affected it.

### What do CRU's policies cover?

The policies provide cover for loss of Potential Yield as a direct result of one of the insured perils. The insured perils are:

- Hail, Fire
- Chemical Overspray & Straying Livestock (limited to \$50,000 per Property and \$100,000 per policy each.

### **Additional Features**

CRU's policies include a **Reducing Excess** (when the loss % exceeds 20%), replant subsidy, additional expenses & the following **Additional Benefits.** (Subject to limits per item, per Property & per Policy)

- Cover for Grain/Fodder in storage & transit.
- Loss of Stubble
- Fire mitigation expenses & fire fighting costs

### Please select the Provisional Yield carefully as it limits the Insured Yield and ultimately the Field Sum Insured.

- Subject to CRU's agreement, the Insured Value, Provisional Yield & Field area can be changed up until the Final Revision Date.
- We may not accept decreases if there has not been a corresponding decline in market values for Grain/Fodder or agronomic conditions.

#### See the diagrams in the following pages for further explanation Before Final Revision Date After Final Revision Date The **Insured Yield** (t/ha) is = to The Insured Yield is the Potential Yield but limited to determined as follows: 200% of the Provisional Yield. **Pre-Harvest Revision: Post-Harvest Declaration:** If no claims occurs the The **Insured Yield** is the greater of the **Insured Yield** is the Harvested Yield or Potential Yield but Provisional Yield, no less than 65% of and no more than 125% of the Provisional Yield.

The difference between CRU's two policy types:

If a claim occurs & the Potential Yield is:

- Equal to or greater than 65% of the **Provisional Yield** then the Insured Yield is the Provisional Yield;
- Less than 65% of the **Provisional Yield**, the **Insured Yield** is set at 65% of the Provisional Yield.

### Claim Example:

The table shows a claim where Potential Yield = Provisional Yield

	Field 1	Field 2
Potential Yield	2.0 t/ha	2.5 t/ha
Field Sum Insured	\$50,000 (100 ha x 2 t/ha x \$250 t)	\$75,000 (120 ha x 2.5 t/ha x \$250 t)
Harvested Yield	1.6 t/ha	1.75 t/ha
Assessed % Loss of	20%	30%
Potential Yield	((2.0 - 1.6)/2.0)	((2.5 - 1.75)/2.5)
Field Excess %	5%	5%
Reducing Excess application	5% (no reduction)	5% reduced to 0.0%
Net Loss Percentage	15% (20% - 5%)	30% (30% - 0%)
Net Field Loss	\$7,500	\$22,500
amount	(\$50,000 x 15%)	(\$75,000 x 30.0%)
Sum of Net Field	\$30,000	
Loss amounts	(\$7,500 + \$22,500)	
Less Property Excess	\$500	
Claim amount	\$29,500	

This document summarises some aspects of CRU's policies. Please refer to the policy wording for full terms & conditions.

### All cropped Fields managed by the same Insured within 2 kms of each other are considered part of the same Property.

- The **latitude and longitude** of the cropped fields is a major rating factor on the policy. Please ensure the provided details are correct.
- If it was not required at the time of quoting, a Property Map (Standard or Detailed) must be provided no later than 72 hrs after lodging a claim.
- We **strongly recommend** a Property Map be provided at the start of a policy to ensure the correct Property location and Sown Area.
- Sown Area: To avoid underinsurance all areas planted on the Property that are intended for harvest must be insured.
- Planting Dates: Winter crops are to be planted prior to 25<sup>th</sup> Jul 2022 & **Summer crops** are to be planted prior to 25<sup>th</sup> Dec 2022.

### Notify a loss within 48 hrs of its occurrence or discovery

• Losses can be notified to the broker/agent or to CRU directly at:

www.cruw.com.au

Email:

 Telephone: (02) 7966 0000, or claims@cruw.com.au

- Insureds are required to demonstrate and provide proof of the timing, existence and extent of any loss and provide CRU and the Loss Adjuster with all necessary assistance at the time of the claim.
- This includes but is not limited to:
- · Updating the Property Map to show areas where loss has occurred,
- · Accompanying the Loss Adjuster to each damaged Field, and
- · Timely and accurate provision of yield data.

## **Declaring Harvested Yields & Property Surveys**

- If You select the **Post-Harvest Declaration Policy** or there has been a claim under the Pre-Harvest Revision Policy, it will be necessary to complete a Harvest Declaration Form.
- We may elect to conduct a pre-harvest inspection of the Crops to review their general condition and harvest expectations.

questions?

If you have any questions speak to your broker/agent or visit our website for more info: www.cruw.com.au

Broker/Agency Name	Person	Phone
Priag Marketing Pty Ltd	Jessie, Laurie or Adam	02 67924924 Commodities@priag.com.au